



For Immediate Release

Aircuity and Siemens Sign Channel Sales Agreement

Aircuity's OptiNet® System to be Sold by Siemens Building Technologies for Life Science Applications

NEWTON, Mass. – October 12, 2010 – Aircuity, the smart airside efficiency company, today announced that it has entered into a sales channel agreement with the Building Technologies Division of Siemens Industry, Inc. which will allow Siemens to resell Aircuity's OptiNet system to Life Sciences customers. Under the terms of the agreement, Building Technologies branches in North America can undergo training to become certified to sell, install and service OptiNet systems.

"We are very excited to add Siemens as a channel partner to provide our integrated ventilation control solution to their critical environment customers," explained Dan Diehl, vice president of sales at Aircuity. "The combined system will give these customers a proven and effective solution which maximizes efficiency and safety operating performance."

According to Kevin Osburn, Siemens Building Technologies BAU Solutions business, "With the continued market dynamics and our clients' efforts towards making their campuses and buildings more energy efficient, we are excited to add OptiNet to the solutions we provide to our customers. Aircuity's airside solution is a proven technology that integrates well with our core capabilities in critical environments including energy efficiency and IEQ enhancement."

About Siemens Building Technologies Division

A division of Siemens Industry, Inc. (SII), Building Technologies (BT) Division is a leading provider of energy and environmental solutions, building controls, electrical distribution equipment, fire safety and security systems solutions. BT's solutions enable America's buildings to be more comfortable, secure and environmentally friendly as well as less costly to operate. With a U.S. headquarters in Buffalo Grove, Ill., BT employs 7,400 people and provides a full range of services and solutions from more than 100 locations coast-to-coast. Worldwide, the company has 28,000 employees and operates from more than 500 locations in 51 countries. The Building Technologies Division posted worldwide revenues of \$8.1 billion in fiscal 2009. To learn more, please visit: <http://www.usa.siemens.com/buildingtechnologies>.

About Aircuity

Aircuity is the smart airside efficiency company providing building owners with sustained energy savings through its intelligent measurement solutions. By combining real-time sensing and continuous analysis of indoor environments, the company has helped commercial, institutional and lab building owners lower operating costs, improve safety and become more energy efficient. Founded in 2000 and headquartered in Newton, MA, Aircuity's solutions have benefitted organizations such as the University of Pennsylvania, Eli Lilly, Masdar City, the Bank of America Tower and the University of California-Irvine. For additional information on the company and its solutions, please visit: <http://www.aircuity.com>.

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