

The University of Massachusetts Medical School Selects Aircuity for Lazare Medical Research Building Energy Project

Aircuity to deliver laboratory ventilation optimization solution

NEWTON, Mass., USA – September 24, 2013 – Aircuity, the safe, smart and efficient airside solutions company, announced today that it has been awarded an energy retrofit contract to provide its laboratory ventilation optimization solution for the Lazare Medical Research Facility on the University of Massachusetts Medical School campus in Worcester, MA. The project is expected to significantly lower the energy usage throughout the facility while maintaining a comfortable and productive workspace by continually monitoring the building's indoor environmental quality.

"We are thrilled to be working with UMass Medical School to improve the energy efficiency of their facilities," said Chuck McKinney, vice president of marketing at Aircuity. "UMass Medical School's commitment to 'Growing Green' has made them a shining example of how to use less energy and reduce their carbon footprint, and we are both proud and honored to be a part of their sustainability effort."

"We have a very robust sustainability program here on campus," stated John Baker, associate vice chancellor for facility management. "We have collectively bought into the program, we live it every day, and we continue to strive to be one of the best sustainability programs in the area."

The Medical School's energy strategy includes a focus on making existing buildings more energy efficient, building new facilities to be green and efficient, and utilizing more efficient power generation for the campus. The Lazare Medical Research facility is the second building to incorporate Aircuity's demand control ventilation (DCV) solution; the newly constructed Albert Sherman Center, which achieved LEED Gold certification, was the first Aircuity installation on campus.

The Lazare energy project will involve the installation of Aircuity in the lab areas on all floors of the facility, and is expected to be completed in approximately six months. Partial funding for the project is being provided through utility incentive programs from National Grid and NSTAR.

By continuously monitoring the indoor environmental quality (IEQ) of laboratory spaces, Aircuity provides smart signals to a facility's building management system to adjust the ventilation rates according to the actual conditions of the space, saving money while ensuring a safe, comfortable, and productive environment for researchers and lab occupants. The data collected is then analyzed to provide actionable information to facility & energy managers on overall building performance and to give Environmental Health and Safety (EH&S) personnel better insight to lab operations.

"Although saving energy is often the primary reason to install an Aircuity system, our customers quickly realize the benefit of having vital information about their facility at their fingertips," McKinney explained. "Aircuity is a critical information partner for facilities personnel, helping them understand what is happening throughout their building, 24 hours a day, 7 days a week."

About Aircuity

Aircuity is the smart airside efficiency company providing building owners with sustained energy savings through its intelligent measurement solutions. By combining real-time sensing and continuous analysis of indoor environments, the company has helped commercial, institutional and lab building owners lower operating costs, improve safety and become more energy efficient. Founded in 2000 and headquartered in Newton, MA, Aircuity's solutions have benefited

organizations such as the University of Pennsylvania, Eli Lilly, North Carolina State University, LabCorp, the Bank of America Tower, Wake Forest University and the University of California-Irvine. For additional information on the company and its solutions, please visit: <http://www.aircuity.com>.

About University of Massachusetts Medical School

The University of Massachusetts Medical School, one of the fastest growing academic health centers in the country, has built a reputation as a world-class research institution, consistently producing noteworthy advances in clinical and basic research. The Medical School attracts more than \$240 million in research funding annually, 80 percent of which comes from federal funding sources. The mission of the Medical School is to advance the health and well-being of the people of the commonwealth and the world through pioneering education, research, public service and health care delivery with its clinical partner, UMass Memorial Health Care. Please visit www.umassmed.edu for more information.

###

Media Contact:

Sarah Callahan

Marketing Manager

Phone: 617-641-8848

E-mail: scallahan@aircuity.com