



# **Laboratory Ventilation Savings Analysis**

for

## **Sample Lab Energy Analysis Lab Optimization Project**

**City Location is Project City  
(Using weather data from Boston, Massachusetts)**

**Submitted by  
Aircuity**

**June 27, 2019**

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## Aircuity Energy Savings and ROI Budget Estimate

Re: Sample Lab Energy Analysis, Lab Optimization Project – Budget Estimate

Aircuity is pleased to provide this Budget Estimate for your critical environment. Aircuity's enabling technology, OptiNet™, will increase lab safety while providing your organization significant carbon and energy reduction to help achieve mission critical objectives.

### This Budget Estimate is based upon:

- Assumption of an existing or separately installed VAV lab control system
- Energy costs of \$ 0.11/kWh & \$ 1.00/Therm
- 30 lab spaces and a total approximate demand controlled area of 19,500 square feet
- Current or Baseline Minimum Air change rate of 8.00 ACH Occupied & 6.00 ACH Unocc periods.
- Proposed minimum air change rate of 4.00 ACH Day and 2.00 ACH Night periods.
- "Rule of thumb" installation pricing
- Conservative estimate for air change rate reduction

### This budgetary estimate does not include:

- Utility rebate incentives
- Localized installation pricing variations
- Further potential air change rate reduction

The goal of this budgetary estimate is to provide you with an approximate cost and payback analysis for a typical project given the provided parameters. Should you wish to proceed with a more detailed conceptual and/or investment grade analysis, please contact Aircuity at (617) 641-8800 to have a local representative contact you.

### Budget Estimate Financial Overview

Project Cost:	\$167,700
Capital Savings from Downsizing HVAC if applicable:	
Utility Rebate Incentive if applicable:	
Net Capital Cost:	\$167,700
Projected Annual Energy Savings:	\$71,733
Simple Energy Payback:	2.3 years
CO2 Reduction in Metric tons of CO2:	369
CO2 Reduction in equivalent avg. cars:	71
Reduction from Baseline HVAC Energy:	54%

Note: Aircuity's Budgetary Analysis has proven to reasonably accurate based on the quality of the assumptions used, and is an approved incentive tool by some utilities, but it should be utilized at this stage to simply gauge interest and confirm desire to proceed with more detailed analysis.

Thank You!

***Thank you for your interest in Aircuity's Safe, Smart and Efficient Airside Solutions!***

# Proposed Laboratory System Cashflow Savings Analysis



June 27, 2019

Customer Name	Sample Lab Energy Analysis
Project Name	Enter Project Name Here
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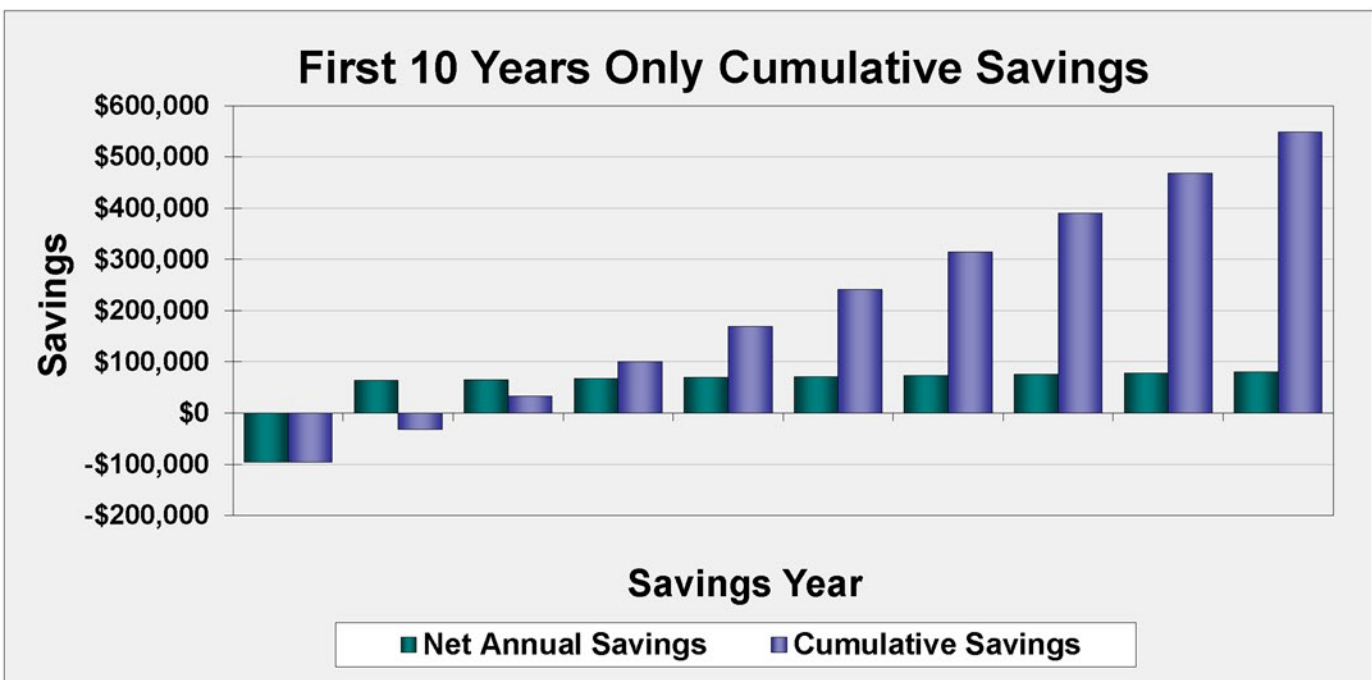
Project Capital Costs	\$167,700
Diversity Savings & Dpt Sensors	\$0
Utility Incentive/Rebate	\$0
Net Capital Cost (Savings)	<b>\$167,700</b>

<b>Energy Units Saved:</b>
286,652 kWh Electricity saved annually
40,201 Therms Heating saved annually
105 kW peak reduction via Max Bin Method

1st Year Savings	<b>\$71,733</b>
Simple Energy Payback	<b>2.3 years</b>

## 10 Years of Cashflow Analysis

Year	Energy Savings	Net Recurring Costs	Annual Savings	Net Capital Costs	Net Annual Savings	Cumulative Savings
2020	\$71,733	\$0	\$71,733	(\$167,700)	(\$95,967)	(\$95,967)
2021	\$73,885	(\$10,364)	\$63,521		\$63,521	(\$32,446)
2022	\$76,101	(\$10,675)	\$65,427		\$65,427	\$32,981
2023	\$78,385	(\$10,995)	\$67,390		\$67,390	\$100,370
2024	\$80,736	(\$11,325)	\$69,411		\$69,411	\$169,782
2025	\$83,158	(\$11,665)	\$71,494		\$71,494	\$241,275
2026	\$85,653	(\$12,015)	\$73,638		\$73,638	\$314,913
2027	\$88,222	(\$12,375)	\$75,848		\$75,848	\$390,761
2028	\$90,869	(\$12,746)	\$78,123		\$78,123	\$468,884
2029	\$93,595	(\$13,129)	\$80,467		\$80,467	\$549,350
<b>Totals</b>	<b>\$822,338</b>	<b>(\$105,288)</b>	<b>\$717,050</b>	<b>(\$167,700)</b>	<b>\$549,350</b>	<b>\$549,350</b>
1st year energy savings represents a 54% reduction from base case.					10 Yrs NPV =	<b>\$307,241</b>
					10 Yrs IRR =	<b>39.6%</b>
					10 Yrs Cum. Savings	<b>\$549,350</b>





## Environmental Impact



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Annual CO2 Emission Rates for Power Generation in Massachusetts		US National Average
CO <sub>2</sub> (lb/MWh)	1,205.6	1345.1

Fossil Fuel Used	lb CO <sub>2</sub> / MMBtu
Heating: Gas	116.39
Reheat: SameAsHeating	116.39
Other Fuel Type:	

### Base Design Annual Emissions

				CO <sub>2</sub>			Carbon		
Annual Energy Units		Equivalent MMBTUs	Equivalent MBTUs	Lbs	Short Tons	Metric Tons	Lbs	Short Tons	Metric Tons
Total kWh	627,823	2,143	2,142,759	756,931	378	343	206,436	103	94
Total Therms	64,435	6,444	6,443,545	749,964	375	340	204,536	102	93
Total Units		8,586	8,586,304	1,506,895	753	683	410,971	205	186

### Proposed Design Annual Emissions

				CO <sub>2</sub>			Carbon		
Annual Energy Units		Equivalent MMBTUs	Equivalent MBTUs	Lbs	Short Tons	Metric Tons	Lbs	Short Tons	Metric Tons
Total kWh	341,170	1,164	1,164,414	411,330	206	187	112,181	56	51
Total Therms	24,234	2,423	2,423,425	282,062	141	128	76,926	38	35
Total Units		3,588	3,587,840	693,392	347	314	189,107	95	86

## Annual Lab DCV Emissions Savings

				CO <sub>2</sub>			Carbon		
Annual Energy Units Saved		Equivalent MMBTUs	Equivalent MBTUs	Lbs	Short Tons	Metric Tons	Lbs	Short Tons	Metric Tons
Total kWh	286,652	978	978,345	345,601	173	157	94,255	47	43
Total Therms	40,201	4,020	4,020,120	467,902	234	212	127,610	64	58
Total Units		4,998	4,998,464	813,502	407	369	221,864	111	101

Saving 369 metric tons of CO<sub>2</sub> emissions is equivalent to:

- ✓ 45,000 gallons of gasoline burned (71 average cars).
- ✓ 101 metric tons of carbon.
- ✓ The annual CO<sub>2</sub> emissions from 31 average American households.

# Base and Proposed System Energy Cost Savings Summary



June 27, 2019

Customer Name	Sample Lab Energy Analysis
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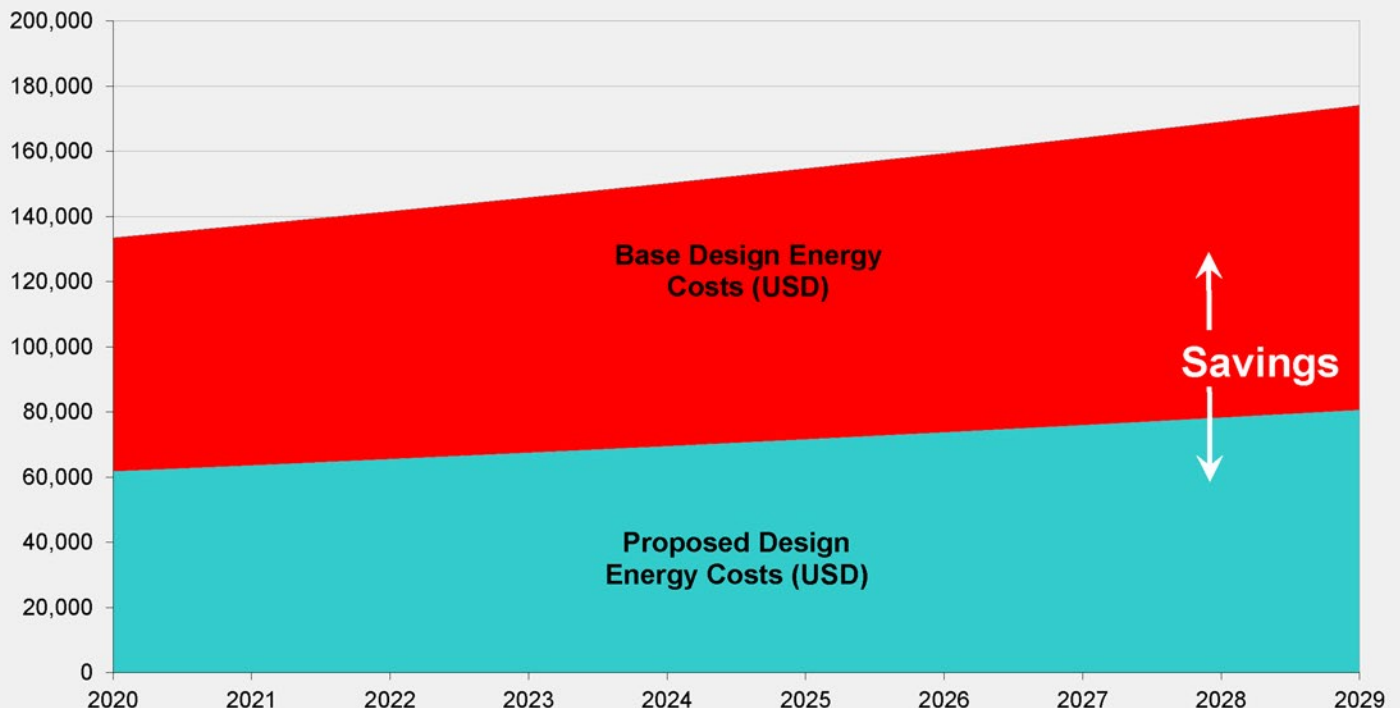
	Base Design in CFM	Proposed Design in CFM	CFM Flow Savings
Average Day Airflow	29,355.6	18,031.4	11,324.2
Average Night Airflow	22,548.9	10,709.6	11,839.4
Average Airflow	24,979.9	13,324.5	11,655.4

Average Annual \$/CFM	\$ 5.34	\$ 4.64	\$ 6.15
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Energy Inflation Rate	3.0%
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Year	Base Design Energy Costs (USD)	Proposed Design Energy Costs (USD)	Energy Savings (USD)	Cumulative Savings (USD)
2020	133,496	61,763	71,733	71,733
2021	137,501	63,616	73,885	145,618
2022	141,626	65,524	76,101	221,719
2023	145,875	67,490	78,385	300,104
2024	150,251	69,515	80,736	380,840
2025	154,758	71,600	83,158	463,998
2026	159,401	73,748	85,653	549,651
2027	164,183	75,961	88,222	637,874
2028	169,109	78,240	90,869	728,743
2029	174,182	80,587	93,595	822,338
10 Yr Savings	\$ 1,530,381	\$ 708,043	\$ 822,338	\$ 822,338

## Energy Cost Comparison





# Energy Savings & Capital Cost Analysis Basic Assumptions



June 27, 2019

Customer Name	Sample Lab Energy Analysis		For US Weather Stations, Actual Airport Location:
Project Name	Enter Project Name Here		Boston Logan International Airport
City	Project City	Weather Station:	Massachusetts, Boston
Submitted by	Enter Your Name and Your Company Name Here		Budget Estimate

## Building & Financial Assumptions

## Baseline & Proposed Design Data

Number of Zones	30	Thermal Loads by Zone Type		
Avg Zone Area (sq. ft.)	650			
Total sq. ft (calculated)	19,500	Normal Activity, Low Load	Moderate Activity, Medium Load	High Activity, High Load
Avg Ceiling Height	10.00			
Total # of Fume Hoods	20	% of Zones	80%	10%
Avg FH Max CFM	800	Number of Zones	24	3
Avg FH Min CFM	160	Room Peak W/ft <sup>2</sup> (Day)	6.00	10.00
Avg Day FH Sash Opening	60% Open	Avg Peak W/ft <sup>2</sup> (Day)	4.00	8.00
Avg Nite FH Sash Opening	25% Open	Avg W/ft <sup>2</sup> (Day)	3.00	6.00
		Avg Peak W/ft <sup>2</sup> Nite	2.00	4.00
		Avg Watts/ft <sup>2</sup> Nite	1.50	3.00
Annual Inflation Rate	3%	Base Day Supply ACH	8.00	8.00
Energy Inflation Rate	3%	Base Night Supply ACH	6.00	6.00
Hurdle Rate	8%			
Financial Analysis Period	10 Yrs			
Incentive/Rebate \$/kWh	\$ -	Proposed Normal Day Sup. ACH	4.00	4.00
Incentive/Rebate \$/Therm	\$ -	Proposed Normal Night Sup. ACH	2.00	2.00
Incentive/Rebate \$/kW	\$ -	High Vent Max/Purge Sup. ACH	12.00	12.00

## Energy Cost & HVAC System Assumptions

Cooling Method	Electric	Occ Cooling Set Point	74 °F
Heating Method	Gas	Occ Heating/Reheat Set Point	74 °F
ReHeat Method	SameAsHeating		
Electric \$/kWh	\$ 0.1100	UnOcc Cooling Set Point	74 °F
Chilled Water \$/Ton-Hour	\$ 0.1817 (Not used)	UnOcc Heating/Reheat Set Point	74 °F
Gas/Oil/Other Fuel \$/Therm	\$ 1.0000		
Steam \$/1,000 lb.	\$ 12.4000 (Not used)	Base SA Temp	55 °F
Evaporative Cooling	None	Proposed SA Temp	55 °F
(Triggers Wet Bulb Recalc)		COP of Refrigeration System	3.3
Proposed Room Cooling Method	VAV Air System	Heating Efficiency	75%
Base Design Room Cooling Method	SameAsProposed		
OA Humidification	None	Heat Recovery System Type	None
Humidification RH Set Point	45%	Heat Recovery Efficiency	75%
		Heat Recovery Installed Price	\$ -
		Annual Heat Recovery Costs	\$ -
		Extra Static from Heat Recovery	0.75 in.

## Fan System Assumptions & Data

Supply Fan Total Static - (No HR)	5.00 in w.c.	Exhaust Fan Control Strategy:	
Supply Fan Efficiency	70%		Staged Fans w/ Bypass Damper
Exhaust Fan Total Static - (No HR)	4.50 in w.c.		
Exhaust Fan Efficiency	60%	Number of Exhaust Fans	4

## Capital Cost Savings & Diversity Assumptions (Diversity not included)

Include Diversity Savings	No	Baseline \$/CFM		Diversity %
Design %	99.90%	\$9.88	Cooling System	100%
Baseline CFM/Ton of Cooling	177	\$1.74	Heating System	100%
\$/Ton: Cooling System	\$ 1,750	\$0.43	Reheat System	100%
\$/Watt Cost for Hydronic Room Cooling	\$ 1.00	\$6.00	Exhaust Fan	100%
\$/MBH: Heating System	\$ 40	\$4.50	Supply AHU	100%
Subtract Cost of Dewpoint Sensors	No	\$0.15	AHU VFDs	100%
*Dewpoint Sensor Cost Installed	\$ 1,500	\$0.00	Heat Recovery	100%
		\$0.45	Ductwork	100%
Proposed Installed System Price	\$ 167,700 (from ONE)	\$23.15	Total Base HVAC	
Annual Costs for Proposed System	\$ 10,062 (from ONE)			
Years of Annual Services in System Price	1.0 Years			

# Occupancy Schedule



June 27, 2019

Customer Name	Sample Lab Energy Analysis
Project Name	Enter Project Name Here
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Hour	Sun	Mon	Tue	Wed	Thu	Fri	Sat
12 to 1 AM	UnOcc	UnOcc	UnOcc	UnOcc	UnOcc	UnOcc	UnOcc
1 to 2 AM	UnOcc	UnOcc	UnOcc	UnOcc	UnOcc	UnOcc	UnOcc
2 to 3 AM	UnOcc	UnOcc	UnOcc	UnOcc	UnOcc	UnOcc	UnOcc
3 to 4 AM	UnOcc	UnOcc	UnOcc	UnOcc	UnOcc	UnOcc	UnOcc
4 to 5 AM	UnOcc	UnOcc	UnOcc	UnOcc	UnOcc	UnOcc	UnOcc
5 to 6 AM	UnOcc	UnOcc	UnOcc	UnOcc	UnOcc	UnOcc	UnOcc
6 to 7 AM	UnOcc	UnOcc	UnOcc	UnOcc	UnOcc	UnOcc	UnOcc
7 to 8 AM	UnOcc	Occ	Occ	Occ	Occ	Occ	UnOcc
8 to 9 AM	UnOcc	Occ	Occ	Occ	Occ	Occ	UnOcc
9 to 10 AM	UnOcc	Occ	Occ	Occ	Occ	Occ	UnOcc
10 to 11 AM	UnOcc	Occ	Occ	Occ	Occ	Occ	UnOcc
11 to Noon	UnOcc	Occ	Occ	Occ	Occ	Occ	UnOcc
12 to 1 PM	UnOcc	Occ	Occ	Occ	Occ	Occ	UnOcc
1 to 2 PM	UnOcc	Occ	Occ	Occ	Occ	Occ	UnOcc
2 to 3 PM	UnOcc	Occ	Occ	Occ	Occ	Occ	UnOcc
3 to 4 PM	UnOcc	Occ	Occ	Occ	Occ	Occ	UnOcc
4 to 5 PM	UnOcc	Occ	Occ	Occ	Occ	Occ	UnOcc
5 to 6 PM	UnOcc	Occ	Occ	Occ	Occ	Occ	UnOcc
6 to 7 PM	UnOcc	Occ	Occ	Occ	Occ	Occ	UnOcc
7 to 8 PM	UnOcc	UnOcc	UnOcc	UnOcc	UnOcc	UnOcc	UnOcc
8 to 9 PM	UnOcc	UnOcc	UnOcc	UnOcc	UnOcc	UnOcc	UnOcc
9 to 10 PM	UnOcc	UnOcc	UnOcc	UnOcc	UnOcc	UnOcc	UnOcc
10 to 11 PM	UnOcc	UnOcc	UnOcc	UnOcc	UnOcc	UnOcc	UnOcc
11 to Midnight	UnOcc	UnOcc	UnOcc	UnOcc	UnOcc	UnOcc	UnOcc

	Occ Hours	UnOcc Hours	Off Hours	Occ Hours Percent	UnOcc Hours Percent
0-6	0	42	0	0%	100%
7-12	25	17	0	60%	40%
13-18	30	12	0	71%	29%
19-24	5	37	0	12%	88%
Total	60	108	0	36%	64%



# Lab Airflow Analysis & Flow Drivers Summary



June 27, 2019

Customer Name	Sample Lab Energy Analysis
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## Supply CFM Comparisons

	Base Calculated CFM	Proposed Calculated CFM	CFM Differences	% Differences
Total Fume Hood Maximum CFM	16,000	16,000	0	0%
Total Fume Hood Minimum CFM	3,200	3,200	0	0%
Estimated Total Peak FH CFM	12,000	12,000	0	0%
Estimated Total FH Avg CFM - Day	9,600	9,600	0	0%
Estimated Total FH Avg CFM - Night	4,000	4,000	0	0%
Avg Peak Cooling CFM - Day	18,086	19,567	1,480	8%
Avg Cooling CFM - Day	13,565	13,565	0	0%
Avg Peak Cooling CFM - Night	10,658	11,646	988	9%
Avg Cooling CFM - Night	7,105	7,105	0	0%
Day Average ACH CFM	29,049	15,854	(13,195)	-45%
Night Average ACH CFM	22,549	9,124	(13,425)	-60%
Avg Peak CFM - Day	30,325	21,548	(8,777)	-29%
Average CFM - Day	29,356	18,031	(11,324)	-39%
Avg Peak CFM - Night	23,506	17,158	(6,348)	-27%
Average CFM - Night	22,549	10,710	(11,839)	-53%

## Average and Peak Supply Flow Breakdown by Room Type

Room Type	Base Peak Occ CFM	Base Peak UnOcc CFM	Proposed Peak Occ CFM	Proposed Peak UnOcc CFM
Low Load, Non-High Hood Density	20,800	15,600	12,480	10,320
Low Load, High Hood Density	-	-	-	-
Medium Load, Non-High Hood Density	2,600	1,950	2,671	1,379
Medium Load, High Hood Density	-	-	-	-
High Load, Non-High Hood Density	3,876	2,907	3,877	2,940
High Load, High Hood Density	-	-	-	-
Other Areas (Non-Lab, CV Lab, etc.)	-	-	-	-
Lab Corridors and Associated Areas	3,049	3,049	2,519	2,519
Total Peak Supply Flows	30,325	23,506	21,548	17,158

Room Type	Base Average Occ CFM	Base Average UnOcc CFM	Proposed Average Occ CFM	Proposed Average UnOcc CFM
Low Load, Non-High Hood Density	20,800	15,600	10,668	5,284
Low Load, High Hood Density	-	-	-	-
Medium Load, Non-High Hood Density	2,600	1,950	1,938	969
Medium Load, High Hood Density	-	-	-	-
High Load, Non-High Hood Density	2,907	1,950	2,907	1,938
High Load, High Hood Density	-	-	-	-
Other Areas (Non-Lab, CV Lab, etc.)	-	-	-	-
Lab Corridors and Associated Areas	3,049	3,049	2,519	2,519
Total Average Supply Flows	29,356	22,549	18,031	10,710

Color Key for Controlling or Max Flow: Fume Hood Driven Cooling Driven ACH Driven

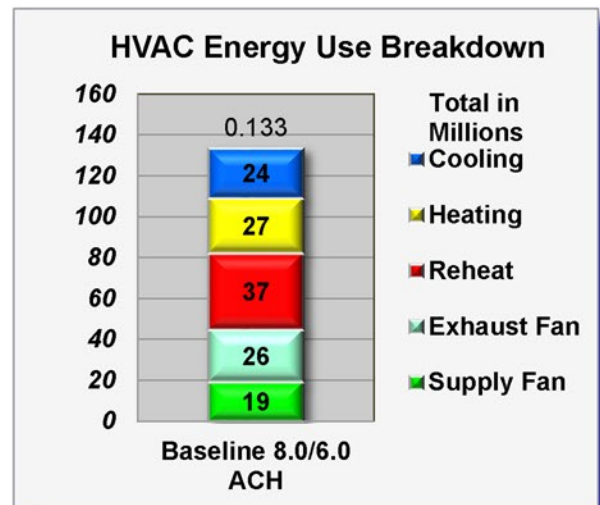
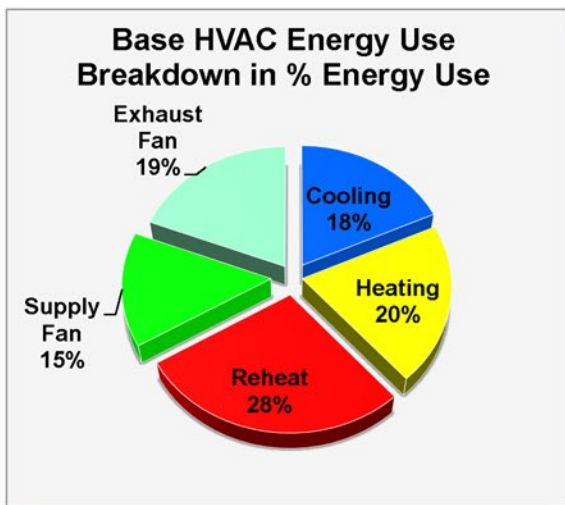
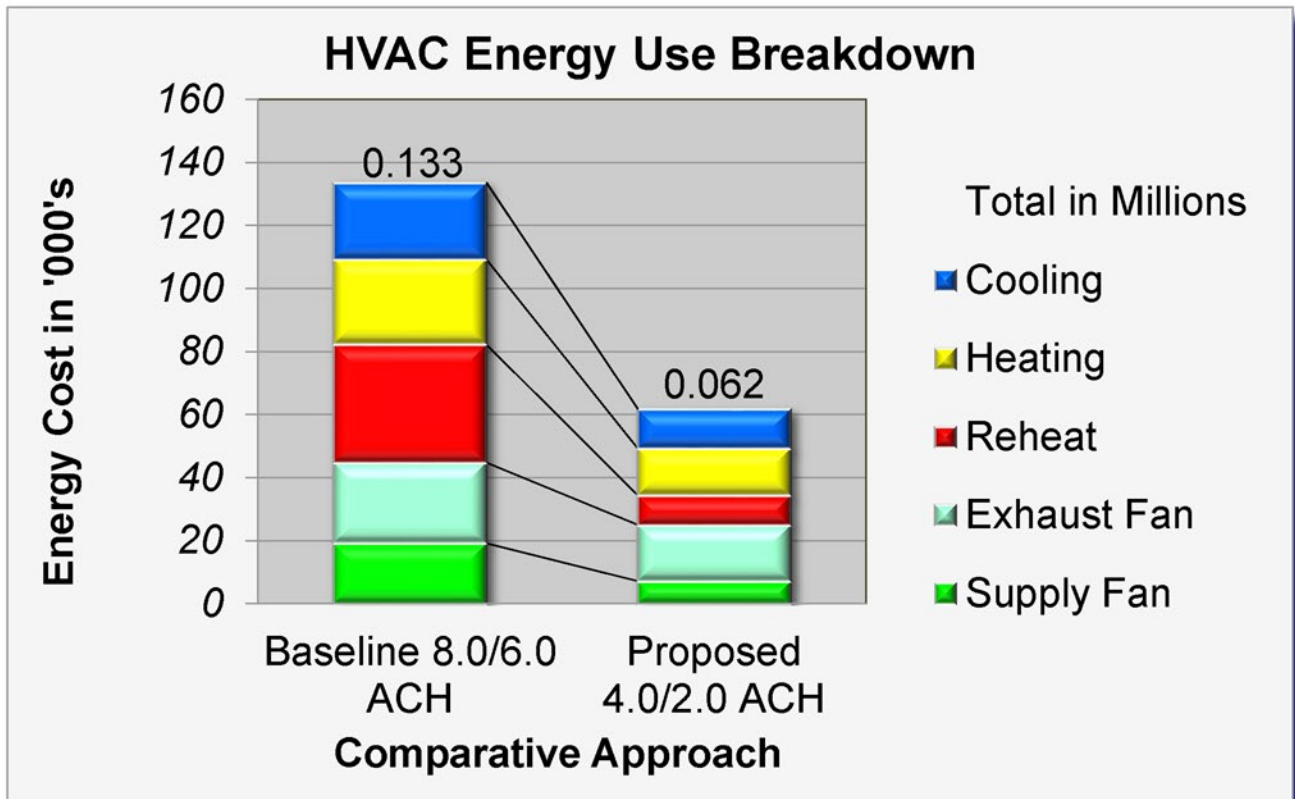


# Base & Proposed HVAC Energy Cost Breakdown



June 27, 2019

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# Heat Recovery & Lab DCV Cashflow Savings Analysis



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Heat Recovery Capital Costs in \$	0
Relative Lab DCV Costs in \$	0
Utility Incentive/Rebate in \$	0
Net Cost Impact on HVAC Capacity	0
HR Impact on Hydronic Clg 1st Cost	0
Net Capital Cost over Baseline in \$	0

<b>Energy Units Saved:</b>
0 kWh Electricity saved annually
0 Therms heating energy saved annually
0 kW peak reduction calculation via Max Bin Method

HR Baseline System:	LabDCV Only
HR Proposed System:	HR & LabDCV
Include Impacts on HVAC 1st Cost	Yes

<b>System</b>	<b>Energy Costs:</b>	<b>HVAC 1st Cost:</b>
HR Baseline	\$ 61,763	\$ 699,671
HR Proposed	\$ 61,763	\$ 699,671

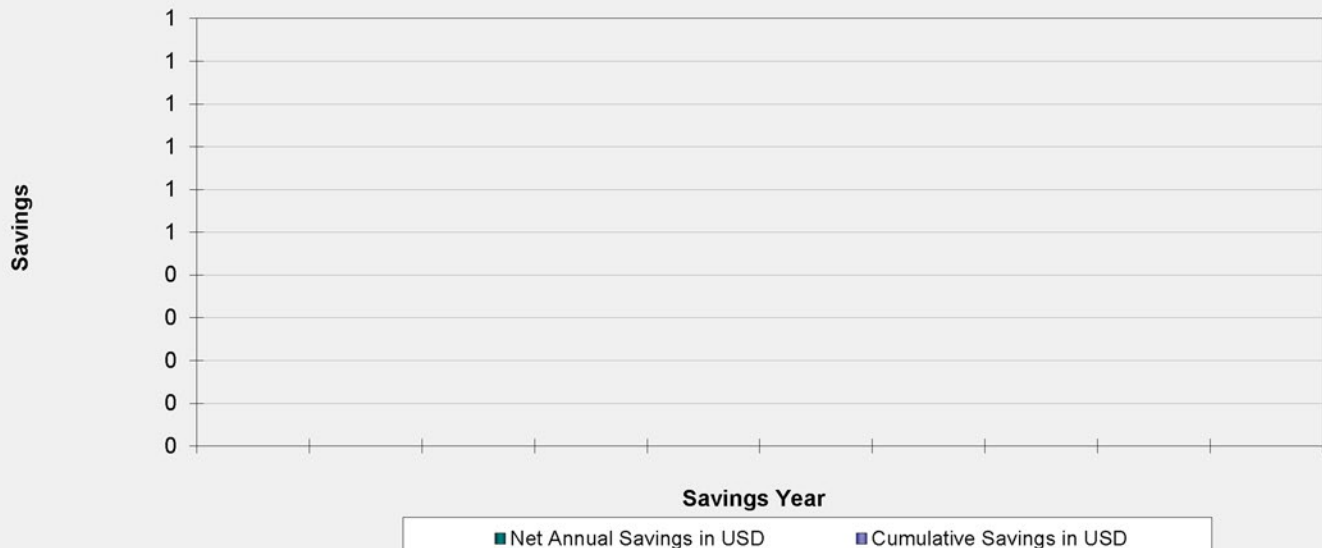
1st Yr Savings over Baseline	\$ 0,000
Simple Energy Payback	0.0 months

	Primary HR	Secondary HR
HR Equipment:	None	None
HR Efficiency		

## Cashflow Analysis of Using Heat Recovery & Lab DCV vs. a Baseline of Lab DCV Only in USD

Year	Energy Savings in USD	Net Recurring Costs in USD	Annual Savings in USD	Net Capital Costs in USD	Net Annual Savings in USD	Cumulative Savings in USD
2020	0	0	0	0	0	0
2021	0	0	0		0	0
2022	0	0	0		0	0
2023	0	0	0		0	0
2024	0	0	0		0	0
2025	0	0	0		0	0
2026	0	0	0		0	0
2027	0	0	0		0	0
2028	0	0	0		0	0
2029	0	0	0		0	0
<b>Totals</b>	<b>\$ 0,000</b>	<b>\$ 0,000</b>	<b>\$ 0,000</b>	<b>\$ 0,000</b>	<b>\$ 0,000</b>	<b>\$ 0,000</b>
First year energy savings represent a 0% reduction from the base option.					NPV =	\$ 0,000
					IRR =	N/A

## 10 Year Heat Recovery Cumulative Savings





# DBC Diversity Savings and Peak Lab Airflow Overview



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## Base Design

The base design has a peak cooling requirement of 18,086.1 CFM (with a peak average of 5.2 watts per sq foot);  
 A base occupied minimum ventilation level requirement of 29,048.9 CFM (8.0 ACH);  
 And a base unoccupied minimum ventilation level requirement of 22,548.9 CFM (6.0 ACH).  
 An estimated maximum fume hood flow rate of 9,600. CFM (with 60% fume hood diversity factor);

## Proposed Design

The peak cooling and estimated maximum fume hood flows are the same as in the base design.  
 With 30 zones, 99.9% of the time there will be 3 or fewer zones at the proposed max 12.0 ACH,  
 and 99.9% of the time there will be 27 or more zones at the proposed avg. normal 4.0 ACH.  
 The proposed occupied minimum ventilation rate is 15,853.9 CFM (4.0 ACH);  
 The proposed unoccupied minimum ventilation rate is 9,123.8 CFM (2.0 ACH).

	Base Design	Proposed
Total number of Zones	30	30
99.9000th percentile of zones at normal Occ ACH	N/A	27
Number of zones at max ACH (Occ.)	N/A	3
Occupied Average Normal Zone ACH	8 ACH	4 ACH
Unoccupied Average Normal Zone ACH	6 ACH	2 ACH
Proposed Average Max Zone ACH	N/A	12 ACH
Occupied Normal Zone ACH in CFM	867.0	433.0
Unoccupied Normal Zone ACH in CFM	650.0	217.0
Proposed Max Zone ACH in CFM	N/A	1,300.0
System CFM Per Ton of Cooling	177	177
Cooling System Capacity Requirements in Tons	171	122
HVAC Capital Cost per CFM in Units of \$/CFM	23.15	23.07
Hydronic Room Cooling System Cost	\$	\$
Hydronic Room Cooling System Peak Capacity in Tons	0.0	0.0

## Proposed Design Diversity Flow in CFM

	Base Design	Proposed	Peak CFM Saved
Avg Max Flow for Normal Activity Zones	20,800.0	12,480.0	8,320.0
Avg Max Flow for Moderate Activity Zones	2,600.0	2,671.5	-71.5
Avg Max Flow for High Activity Zones	3,875.6	3,877.2	-1.6
Avg Max Flow for Other Area Zones	0.0	0.0	0.0
Avg Max Flow for Corridor & Assoc. Zones	3,048.9	2,519.1	529.8
<b>EXPECTED PEAK CFM</b>	<b>30,324.5</b>	<b>21,547.9</b>	<b>8,776.7</b>

**Zone diversity on this project results in a 29% peak airflow savings with up to \$ 205,000 of project first cost savings due to the reduction in size of the HVAC mechanical system.**

The payback in this analysis does not include the diversity described above.

# Detailed Lab Air Systems Capital Cost & DBC Diversity Analysis



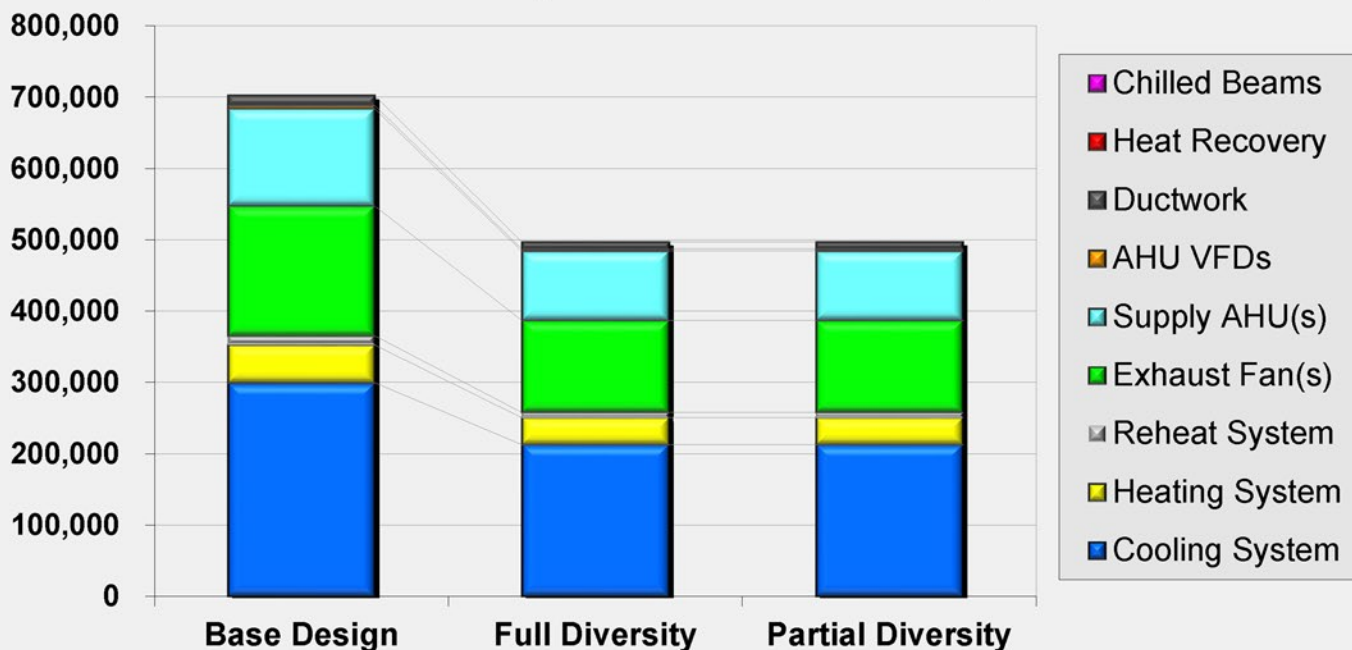
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Base Design				Proposed Design with Full (100%) Diversity Taken			
HVAC System Component	USD/CFM	Based on Max CFM Flow of:	System Cost in USD	USD/CFM	Based on Max CFM Flow of:	System Cost in USD	First Cost Savings over Base Design
Cooling System	\$ 9.88	30,324.5	299,564	\$ 9.88	21,547.9	212,863	86,701
Heating System	\$ 1.74	30,324.5	52,857	\$ 1.75	21,547.9	37,741	15,116
Reheat System	\$ 0.43	30,324.5	13,012	\$ 0.34	21,547.9	7,385	5,628
Exhaust Fan(s)	\$ 6.00	30,324.5	181,947	\$ 6.00	21,547.9	129,287	52,660
Supply AHU(s)	\$ 4.50	30,324.5	136,460	\$ 4.50	21,547.9	96,965	39,495
Heat Recovery	\$ 0.00	30,324.5	0	\$ 0.00	21,547.9	0	0
AHU VFDs	\$ 0.15	30,324.5	4,549	\$ 0.15	21,547.9	3,232	1,316
Ductwork	\$ 0.45	30,324.5	13,646	\$ 0.45	21,547.9	9,697	3,949
Chilled Beams	----	----	0	----	----	0	0
<b>Total HVAC System</b>	<b>\$ 23.15</b>		<b>702,035</b>	<b>\$ 23.07</b>		<b>497,169</b>	<b>\$ 204,865</b>

Proposed Design w/Partial (Selected) Diversity Taken					
HVAC System Component	USD/CFM	% of Diversity Savings	Based on Max CFM Flow of:	System Cost in USD	First Cost Savings over Base Design
Cooling System	\$ 9.88	100%	21,547.9	212,863	86,701
Heating System	\$ 1.75	100%	21,547.9	37,741	15,116
Reheat System	\$ 0.34	100%	21,547.9	7,385	5,628
Exhaust Fan(s)	\$ 6.00	100%	21,547.9	129,287	52,660
Supply AHU(s)	\$ 4.50	100%	21,547.9	96,965	39,495
Heat Recovery	\$ 0.00	100%	21,547.9	0	0
AHU VFDs	\$ 0.15	100%	21,547.9	3,232	1,316
Ductwork	\$ 0.45	100%	21,547.9	9,697	3,949
Chilled Beams	----	----	----	0	0
<b>Total HVAC System</b>	<b>\$ 23.07</b>			<b>497,169</b>	<b>\$ 204,865</b>

## HVAC Mechanical System First Cost Comparison





# Energy Conservation & Photovoltaics (Solar Energy )Technology Comparison

June 27, 2019

Customer	Sample Lab Energy Analysis
Project	Enter Project Name Here
City	Project City (Using weather data from Boston, Massachusetts)
Submitted by	Enter Your Name and Your Company Name Here

**The Proposed system has about the same carbon impact as a 516 kW solar panel.**  
**The Proposed system will save about the same electrical energy generated by a 220 kW solar panel.**  
**The Proposed system will cost approximately 6.5% of a solar panel with the same carbon impact.**  
**The Proposed system payback is about 7.8 times better than solar panels, even w/ incentives & credits.**

Figures of Merit	Solar Panels (516 kW)	OptiNet	OptiNet to Solar Factor
Metric tons of CO <sub>2</sub> saved	369	369	1.0
kWh Power Generated/ Saved	674,745	286,652	0.4
Heating Savings in Therms	0	40,201	N/A
Total equivalent MMBtu saved	2,303	4,998	2.2
Total equivalent Therms saved	23,029	49,985	2.2
Annual Savings in USD	74,222	71,733	0.97
Installed Cost in USD	2,581,867	167,700	15.4
Simple payback in years	34.8	2.3	14.9
Simple payback yrs w/ incentive for Public, Gov, Edu	24.4	1.7	14.0
Simple payback w/ Ren. Fed & State Credits - Bus.	13.6	1.7	7.8
Area of Installation in square feet	51,637	10.0	5,164
Equipment weight in pounds	881,953	300	2,940

Assumptions:	Value	
Electric Power Costs USD/kWh (from Assumptions)	0.110	USD/kWh
Heating Costs per Therms (from Assumptions)	1.000	USD
Annual Solar kWh hours per kW (Massachusetts, Boston)	1,307	
CO <sub>2</sub> lb/kWh (Massachusetts, Boston)	1.2056	
Carbon lb to Therms Equivalent (Gas)	11.639	
Installed Cost per W: Large Installation (>10 kW) (1)	5.0	USD/W
Solar Array Equipment-only USD/W	2.0	USD/W
OptiNet Installed Cost	167,700	USD
OptiNet Equipment weight (lb/system)	300.0	
OptiNet Equipment space used in sq feet	10.00	
Utility Energy Efficiency Incentive - USD/kWh, ≥ 1 year payback (3)	0.15	USD/kWh
State Renewable Energy incentive - USD/kW of Solar PV capacity(3)	1.00	USD/kW
Utility Solar Energy Incentive - USD/kW of Solar PV capacity(3)	0.50	USD/kW
Federal Tax Renewable Credit % off (2)	30%	
State Tax Renewable Credit % up to USD25,000 (3)	1.0%	
Watts per square foot - Solar Array	10.00	
OptiNet kWh savings	286,652	
OptiNet Heating Savings in Therms	40,201	
Solar Array Size with Same Carbon Impact Savings as OptiNet	516	kW
Solar Array Size w/ Same Electrical Savings as OptiNet System	220	kW
Installed weight of Solar Panels in (lbs/ft <sup>2</sup> )	17.08	

- (1) [www.srpnet.com/environment/earthwise/solarbiz.aspx](http://www.srpnet.com/environment/earthwise/solarbiz.aspx)
- (2) [http://dsireusa.org/library/includes/incentive2.cfm?Incentive\\_Code=US02F&State=federal&currentpageid=1&ee=1&re=1](http://dsireusa.org/library/includes/incentive2.cfm?Incentive_Code=US02F&State=federal&currentpageid=1&ee=1&re=1)
- (3) <http://dsireusa.org>

# Proposed System 5 Year Life Cycle Cost Analysis



June 27, 2019

Customer Name	Sample Lab Energy Analysis
Project Name	Enter Project Name Here
City	Project City (Using weather data from Boston, Massachusetts)
Submitted by	Enter Your Name and Your Company Name Here

	Base System Design	Proposed System Design	Proposed System (Aircuity) Savings
<b>Aircuity First Cost</b>	\$0	\$167,700	(\$167,700)
Diversity Savings	\$0	\$0	\$0
Rebate & Incentives	\$0	\$0	\$0
<b>Adjustments to First Cost</b>	\$0	\$0	\$0
<b>Net First Cost</b>	\$0	\$167,700	(\$167,700)
Year 1 Energy Cost	\$133,496	\$61,763	\$71,733
Year 2 Energy Cost	\$137,501	\$63,616	\$73,885
Year 3 Energy Cost	\$141,626	\$65,524	\$76,101
Year 4 Energy Cost	\$145,875	\$67,490	\$78,385
Year 5 Energy Cost	\$150,251	\$69,515	\$80,736
<b>Total 5 Year Energy Cost</b>	<b>\$708,748</b>	<b>\$327,908</b>	<b>\$380,840</b>
Year 1 Maintenance Cost		\$0	\$0
Year 2 Maintenance Cost		\$10,364	(\$10,364)
Year 3 Maintenance Cost		\$10,675	(\$10,675)
Year 4 Maintenance Cost		\$10,995	(\$10,995)
Year 5 Maintenance Cost		\$11,325	(\$11,325)
<b>5 Year Maintenance Cost</b>	<b>\$0</b>	<b>\$43,359</b>	<b>(\$43,359)</b>
<b>Total 5 Year Operation Cost</b>	<b>\$708,748</b>	<b>\$371,267</b>	<b>\$337,482</b>
<b>5 Year Cost of Ownership</b>	<b>\$708,748</b>	<b>\$538,967</b>	<b>\$169,782</b>
<b>Avg. Cost of ownership per year</b>	<b>\$141,749.63</b>	<b>\$107,793.32</b>	<b>\$33,956</b>



# Proposed System 10 Year Life Cycle Cost Analysis



June 27, 2019

Customer Name	Sample Lab Energy Analysis
Project Name	Enter Project Name Here
City	Project City (Using weather data from Boston, Massachusetts)
Submitted by	Enter Your Name and Your Company Name Here

	Base System Design	Proposed System Design	Proposed System (Aircuity) Savings
<b>Aircuity First Cost</b>	\$0	\$167,700	(\$167,700)
Diversity Savings	\$0	\$0	\$0
Rebate & Incentives	\$0	\$0	\$0
<b>Adjustments to First Cost</b>	\$0	\$0	\$0
<b>Net First Cost</b>	\$0	\$167,700	(\$167,700)
Year 1 Energy Cost	\$133,496	\$61,763	\$71,733
Year 2 Energy Cost	\$137,501	\$63,616	\$73,885
Year 3 Energy Cost	\$141,626	\$65,524	\$76,101
Year 4 Energy Cost	\$145,875	\$67,490	\$78,385
Year 5 Energy Cost	\$150,251	\$69,515	\$80,736
Year 6 Energy Cost	\$154,758	\$71,600	\$83,158
Year 7 Energy Cost	\$159,401	\$73,748	\$85,653
Year 8 Energy Cost	\$164,183	\$75,961	\$88,222
Year 9 Energy Cost	\$169,109	\$78,240	\$90,869
Year 10 Energy Cost	\$174,182	\$80,587	\$93,595
<b>Total 10 Year Energy Cost</b>	<b>\$1,530,381</b>	<b>\$708,043</b>	<b>\$822,338</b>
Year 1 Maintenance Cost		\$0	\$0
Year 2 Maintenance Cost		\$10,364	(\$10,364)
Year 3 Maintenance Cost		\$10,675	(\$10,675)
Year 4 Maintenance Cost		\$10,995	(\$10,995)
Year 5 Maintenance Cost		\$11,325	(\$11,325)
Year 6 Maintenance Cost		\$11,665	(\$11,665)
Year 7 Maintenance Cost		\$12,015	(\$12,015)
Year 8 Maintenance Cost		\$12,375	(\$12,375)
Year 9 Maintenance Cost		\$12,746	(\$12,746)
Year 10 Maintenance Cost		\$13,129	(\$13,129)
<b>10 Year Maintenance Cost</b>	<b>\$0</b>	<b>\$105,288</b>	<b>(\$105,288)</b>
<b>Total 10 Year Operation Cost</b>	<b>\$1,530,381</b>	<b>\$813,331</b>	<b>\$717,050</b>
<b>10 Year Cost of Ownership</b>	<b>\$1,530,381</b>	<b>\$981,031</b>	<b>\$549,350</b>
<b>Avg. Cost of ownership per year</b>	<b>\$153,038</b>	<b>\$98,103</b>	<b>\$54,935</b>

# Energy Units and Energy Dollar Savings Detailed Comparison



June 27, 2019

Customer	Sample Lab Energy Analysis
Project	Enter Project Name Here
City	Project City (Using weather data from Boston, Massachusetts)
Submitted by	Enter Your Name and Your Company Name Here

Base Design				Proposed Design				Savings								
Occ	Annual Occ Energy Units		Annual Occ Energy Costs		Total Annual Costs at Occ Average Flow		Annual Occ Energy Units		Annual Occ Energy Costs		Total Annual Costs at Occ Average Flow		Annual Occ Energy Units Saved		Annual Occ Energy Cost Savings	
	Cooling kWh	107,302	Cooling	\$ 11,803	\$ 5.32 per CFM		Cooling kWh	61,914	Cooling	\$ 6,811	\$ 4.50 per CFM		Cooling kWh	45,388	Cooling	\$ 4,993
	Heating Therms	10,044	Heating	\$ 10,044			Heating Therms	6,532	Heating	\$ 6,532			Heating Therms	3,512	Heating	\$ 3,512
	Reheat Therms	13,570	Reheat	\$ 13,570			Reheat Therms	3,839	Reheat	\$ 3,839			Reheat Therms	9,731	Reheat	\$ 9,731
	Heating kWh	-					Heating kWh	-					Heating kWh	-		
	Reheat kWh	-					Reheat kWh	-					Reheat kWh	-		
	Supply Fan kWh	85,949	Supply Fan	\$ 9,454	Costs per CFM		Supply Fan kWh	33,326	Supply Fan	\$ 3,666	Costs per CFM		Supply Fan kWh	52,623	Supply Fan	\$ 5,786
	Exhaust Fan kWh	98,970	Exhaust Fan	\$ 10,887	Cooling cost / CFM \$ 1.13		Exhaust Fan kWh	73,926	Exhaust Fan	\$ 8,132	Cooling cost / CFM \$ 1.06		Exhaust Fan kWh	25,044	Exhaust Fan	\$ 2,755
	Total kWh	292,222	Total	\$ 55,758	Heating cost / CFM \$ 0.96		Total kWh	169,166	Total	\$ 28,979	Heating cost / CFM \$ 1.01		Total kWh	123,056	Total	\$ 26,776
	Total Therms	23,614			Reheat cost / CFM extra \$ 2.41		Total Therms	10,371			Reheat cost / CFM extra \$ 2.41		Total Therms	13,243		
Peak kW	258			Fan cost / CFM \$ 1.94		Peak kW	153			Fan cost / CFM \$ 1.83		Peak kW	105			
UnOcc	Annual Unocc Energy Units		Annual Unocc Energy Costs		Total Annual Costs at Unocc Average Flow		Annual Unocc Energy Units		Annual Unocc Energy Costs		Total Annual Costs at Unocc Average Flow		Annual Unocc Energy Units Saved		Annual Unocc Energy Cost Savings	
	Cooling kWh	113,921	Cooling	\$ 12,531	\$ 5.36 per CFM		Cooling kWh	51,915	Cooling	\$ 5,711	\$ 4.76 per CFM		Cooling kWh	62,006	Cooling	\$ 6,821
	Heating Therms	16,933	Heating	\$ 16,933			Heating Therms	8,288	Heating	\$ 8,288			Heating Therms	8,644	Heating	\$ 8,644
	Reheat Therms	23,889	Reheat	\$ 23,889			Reheat Therms	5,575	Reheat	\$ 5,575			Reheat Therms	18,314	Reheat	\$ 18,314
	Heating kWh	-					Heating kWh	-					Heating kWh	-		
	Reheat kWh	-					Reheat kWh	-					Reheat kWh	-		
	Supply Fan kWh	88,005	Supply Fan	\$ 9,681	Costs per CFM		Supply Fan kWh	31,588	Supply Fan	\$ 3,475	Costs per CFM		Supply Fan kWh	56,418	Supply Fan	\$ 6,206
	Exhaust Fan kWh	133,675	Exhaust Fan	\$ 14,704	Cooling cost / CFM \$ 0.86		Exhaust Fan kWh	88,502	Exhaust Fan	\$ 9,735	Cooling cost / CFM \$ 0.83		Exhaust Fan kWh	45,173	Exhaust Fan	\$ 4,965
	Total kWh	335,601	Total	\$ 77,738	Heating cost / CFM \$ 1.17		Total kWh	172,004	Total	\$ 32,784	Heating cost / CFM \$ 1.20		Total kWh	163,597	Total	\$ 44,954
	Total Therms	40,822			Reheat cost / CFM extra \$ 2.41		Total Therms	13,864			Reheat cost / CFM extra \$ 2.41		Total Therms	26,958		
Peak kW	189			Fan cost / CFM \$ 1.68		Peak kW	91			Fan cost / CFM \$ 1.92		Peak kW	98			
Total	Annual Total Energy Units		Annual Total Energy Costs		Total Annual Costs at All Average Flows		Annual HVAC Total Energy Units		Annual HVAC Total Energy Costs		Total Annual Costs at All Average Flows		Annual Total Energy Units Saved		Annual Total Energy Cost Savings	
	Cooling kWh	221,223	Cooling	\$ 24,335	\$ 5.34 per CFM		Cooling kWh	113,828	Cooling	\$ 12,521	\$ 4.64 per CFM		Cooling kWh	107,394	Cooling	\$ 11,813
	Heating Therms	26,977	Heating	\$ 26,977			Heating Therms	14,820	Heating	\$ 14,820			Heating Therms	12,156	Heating	\$ 12,156
	Reheat Therms	37,459	Reheat	\$ 37,459			Reheat Therms	9,414	Reheat	\$ 9,414			Reheat Therms	28,045	Reheat	\$ 28,045
	Heating kWh	-					Heating kWh	-					Heating kWh	-		
	Reheat kWh	-					Reheat kWh	-					Reheat kWh	-		
	Supply Fan kWh	173,955	Supply Fan	\$ 19,135	Costs per CFM		Supply Fan kWh	64,914	Supply Fan	\$ 7,141	Costs per CFM		Supply Fan kWh	109,041	Supply Fan	\$ 11,995
	Exhaust Fan kWh	232,645	Exhaust Fan	\$ 25,591	Cooling cost / CFM \$ 0.97		Exhaust Fan kWh	162,428	Exhaust Fan	\$ 17,867	Cooling cost / CFM \$ 0.94		Exhaust Fan kWh	70,217	Exhaust Fan	\$ 7,724
	Glycol Pump kWh	-	Glycol Pump	\$ -	Heating cost / CFM \$ 1.08		Glycol Pump kWh	-	Glycol Pump	\$ -	Heating cost / CFM \$ 1.11		Glycol Pump kWh	-	Glycol Pump	\$ -
	Total kWh	627,823	Total	\$ 133,496	Reheat cost / CFM extra \$ 2.41		Total kWh	341,170	Total	\$ 61,763	Reheat cost / CFM extra \$ 2.41		Total kWh	286,652	Total	\$ 71,733
Total Therms	64,435			Fan cost / CFM \$ 1.79		Total Therms	24,234			Reheat cost / CFM extra \$ 2.41		Total Therms	40,201			
Peak kW	258					Peak kW	153			Fan cost / CFM \$ 1.88		Peak kW	105			
Full CV Flow	Annual Energy Units		Annual Energy Costs		Total Annual Costs at Average Flow		Net Lab & Other Areas Electrical Loads (Plugs, Lights, etc.)		Net Lab Electrical Load Energy Costs		GSF Building Electrical Loads (Plugs, Lights, etc.)		GSF Building Electrical Load Energy Costs			
	Cooling kWh	273,326	Cooling	\$ 30,066	\$ 5.00 per CFM		Day Cig Load kWh	237,858	Day Cig Load	\$ 26,164	Day Cig Load kWh	273,537	Day Cig Load	\$ 30,088		
	Heating Therms	32,112	Heating	\$ 32,112			Nite Cig Load kWh	230,840	Nite Cig Load	\$ 25,359	Nite Cig Load kWh	285,121	Nite Cig Load	\$ 29,163		
	Reheat Therms	30,390	Reheat	\$ 30,390			Total Cig Load kWh	468,698	Total Load	\$ 51,524	Total Cig Load kWh	538,658	Total Load	\$ 59,252		
	Heating kWh	-					Peak Cig Load Kw	101			Peak Cig Load Kw	117				
	Reheat kWh	-														
	Supply Fan kWh	258,671	Supply Fan	\$ 28,454	Costs per CFM		NSF Lab & Other Energy		Base	Proposed	Building GSF Energy		Base	Proposed		
	Exhaust Fan kWh	277,300	Exhaust Fan	\$ 30,503	Cooling cost / CFM \$ 0.99		HVAC Energy in equiv KBTU	8,586,304	3,587,840	HVAC Energy in equiv KBTU	9,874,250	4,126,016	HVAC Energy in equiv KBTU	9,874,250	4,126,016	
	Glycol Pump kWh	-	Glycol Pump	\$ -	Heating cost / CFM \$ 1.06		Total energy in equiv. KBTU	10,184,946	5,186,482	Total energy in equiv. KBTU	11,712,688	5,964,454	Total energy in equiv. KBTU	11,712,688	5,964,454	
	Total kWh	809,297	Total	\$ 151,525	Reheat cost / CFM extra \$ 1.45		Total energy in equiv. BTU/#2	522,305	265,973	Total energy in equiv. BTU/#2	390,423	198,815	Total energy in equiv. BTU/#2	390,423	198,815	
Total Therms	62,503			Fan cost / CFM \$ 1.94		Total energy in equiv. kWh/#2	153.0	77.9	Total energy in equiv. kWh/#2	114.4	58.3	Total energy in equiv. kWh/#2	114.4	58.3		

# Heat Recovery Energy Units & Energy Dollar Savings Detailed Comparison



June 27, 2019

Customer: Sample Lab Energy Analysis  
 Project: Enter Project Name Here  
 City: Project City (Using weather data from Boston, Massachusetts)  
 Submitted by: Enter Your Name and Your Company Name Here

## HR Baseline Metrics with Lab DCV Only (No Heat Recovery):

Annual Energy Units		Annual Energy Costs		Total Annual Costs at Average Flow	
Cooling kWh	113,828	Cooling	\$ 12,521	\$ 2.47 per CFM	
Heating Therms	14,820	Heating	\$ 14,820		
Reheat Therms	9,414	Reheat	\$ 9,414		
Heating kWh	-				
Reheat kWh	-				
Supply Fan kWh	64,914	Supply Fan	\$ 7,141		
Exhaust Fan kWh	162,428	Exhaust Fan	\$ 17,867		
Glycol Pump kWh	-	Glycol Pump	\$ -		
Total kWh	341,170	Total	\$ 61,763		
Total Therms	24,234				
Peak kW	153				

Costs per CFM			
Cooling cost / CFM	\$	0.50	
Heating cost / CFM	\$	0.59	
Reheat cost / CFM extra	\$	0.45	
Fan cost / CFM	\$	1.00	

## HR Proposed Metrics with Heat Recovery & Lab DCV:

Annual Energy Units		Annual Energy Costs		Total Annual Costs at Average Flow		Annual Energy Units Saved		Annual Energy Savings	
Cooling kWh	113,828	Cooling	\$ 12,521	\$ 4.64 per CFM		Cooling kWh	-	Cooling	\$ -
Heating Therms	14,820	Heating	\$ 14,820			Heating Therms	-	Heating	\$ -
Reheat Therms	9,414	Reheat	\$ 9,414			Reheat Therms	-	Reheat	\$ -
Heating kWh	-					Heating kWh	-		
Reheat kWh	-					Reheat kWh	-		
Supply Fan kWh	64,914	Supply Fan	\$ 7,141			Supply Fan kWh	-	Supply Fan	\$ -
Exhaust Fan kWh	162,428	Exhaust Fan	\$ 17,867			Exhaust Fan kWh	-	Exhaust Fan	\$ -
Glycol Pump kWh	-	Glycol Pump	\$ -			Glycol Pump kWh	-	Glycol Pump	\$ -
Total kWh	341,170	Total	\$ 61,763			Total kWh	-	Total	\$ -
Total Therms	24,234					Total Therms	-		0%
Peak kW	153					Peak kW	-		

## Hydronic Room Cooling System First Cost Comparison

	HR Baseline Case	HR Proposed Case
Hydronic Room System Cost	\$ -	\$ -
Peak Capacity in Tons	-	-



# Energy Savings & Capital Cost Analysis Advanced Assumptions



June 27, 2019

Customer Name	Sample Lab Energy Analysis
Project Name	Enter Project Name Here
City	Project City (Using weather data from Boston, Massachusetts)
Submitted by	Enter Your Name and Your Company Name Here

## High Hood Density (HHD) Room/Zone Assumptions

% of Hoods in HHD zones	0%
% of Total Zone Number that are HHD	0%
Avg HHD Zone Area as % of Avg Zone	100%

Metrics	All Zones	HHD Zones	Non-HHD Zones
Hoods	20	0	20
Zones	30	0	30
Area	650	650	650
Total sqft	19,500	0	19,500

## Other Areas on the Same AHU (Non-lab or Lab areas without Lab DCV Control) Assumptions

Total ft <sup>2</sup> of Other Areas	-	Peak W/ft <sup>2</sup> Day	4.50
Avg Ceiling Height in ft.	10.00	Avg W/ft <sup>2</sup> Day	2.25
Avg Peak Watts/ft <sup>2</sup> (Day)	3.00	Avg W/ft <sup>2</sup> Nite	1.13

Avg ACH Rates	Base Rates	Proposed Rates
Day ACH	4.00	3.00
Night ACH	3.50	2.00

## Secondary Heat Recovery System Assumptions

Secondary HR Wheel/Wrap around Coil	None
Secondary HR Efficiency	65%
Secondary HR Pressure Drop in "WC	0.75 in.
Secondary Glycol Pump HP/1000 cfm	0.15 Hp
Secondary HR Control Approach	Variable Speed
Uses Secondary HR Bypass Dampers	No
Secondary HR Installed Price	\$ -
Secondary Annual HR Costs	\$ -

## Advanced Primary Heat Recovery System Assumptions

HR Dry Bulb Change Over Temp	77 °F
HR Low Range Engage Temp	55 °F
Primary Wheel/Bypass Control Approach	Variable Speed
Uses Primary HR Bypass Dampers	No
Primary "Sensible Only" HR Type	Glycol Coils
HR Lockout Control Approach	Diff Enthalpy
Average Exh/Sup Ratio %	90%
Primary Glycol Pump motor HP/1000 cfm	0.15 Hp

## Other HVAC System Assumptions

Direct Evaporative Cooling Efficiency	90%
Direct Evap. Clg pressure Drop ("WC)	0.5 in.
Direct Evap Clg Outside Air Lockout Temp	60 °F
Other Fuel Type	Unlisted Fuel
Other Fuel Type lb CO <sub>2</sub> / MMBtu	150.0
"Unlisted" Fuel lb CO <sub>2</sub> / MMBtu	150
Total Building Net to Gross Factor	0.65

Return Air Temp Rise	3 °F
Chilled Beam Chilled Water COP Eff %	120%
Chilled Beam Pressure Drop	0.5 in.
Peak Elec Demand Calculation	Max Bin Method
CFM/Ton Peak Design Capacity %	99.75%
Heating System Peak Design Capacity %	99.75%
Supply Fan Energy Transfer to SA %	67.0%
Avg. Lab Room Flow Tracking Offset %	10.0%
Avg. Peak FH Opening % for HVAC Sizing	75%

## Advanced Fan System Assumptions

Assumptions	Exhaust Fan	Supply Fan
Full Load Motor Eff.	0.90	0.90
Full Load VFD Eff.	0.965	0.965
Motor Oversize Factor	10%	10%

Use Design / Measured Data ? No

### Design / Measured Data

Motor Nameplate HP		(Not used)
Measured Motor KW		(Not used)
Peak Base Flow in CFM		(Not used)
OccAvgCFM Base Flow		(Not used)
UnOccAvgCFM Base Flow		(Not used)
Calc. Design Flow's BHP	35.8	34.1 Hp

Exhaust Fan Exit Velocity % Min 50%

Minimum Fan Power % 12.5%

## Return/Outside Air System and Occupancy Assumptions for Lab and Non-Lab Projects

Bldg sq ft (From Assumptions - Lab DCV)	19,500 ft <sup>2</sup>
Max People/1,000ft <sup>2</sup> (Day)	25.0
Day Design Occupancy	488 people
Max People/1,000ft <sup>2</sup> (Night)	4.0
Night Design Occupancy	78
OA CFM/person	20 CFM
Avg Day % Design Occupancy	40%
Average Day Occupancy	196 people
Average Day Min DCV OA	3,920 CFM
Avg Night % Design Occupancy	50%
Average Night Occupancy	39 people
Average Night Min DCV OA	780 CFM

Occ Design Fixed Vent OA (20 CFM/person)	9,760 CFM
Night Design Fixed Vent OA (20 CFM/person)	1,560 CFM
Non-Lab Application (No Lab DCV override)	No
Dry Bulb Economizer Changeover Temp	67 °F

Control of Return & OA	Baseline	Proposed
Use Return Air	No	No
DCV & Economizer Approach	Fixed OA	DCV Only
Use Occ/Unocc w/ Non-DCV	No	No
Occ Airflow in CFM	9,760	3,920
Unocc Airflow in CFM	9,760	780
Occ Min vent ACH Rate	3.00	1.21
Unocc Min Vent ACH Rate	3.00	0.24